



Greene County Regional Airport
Disadvantage Business Enterprise (DBE)
Overall Three-Year Goal Methodology
FY 2024 – FY 2026
June 2023

TPC Planning & Consulting, LLC
June 2023

Overall DBE Three-Year Goal Methodology

Name of Recipient: Greene County, GA

Goal Period: FY 2024-26 (10/1/2023 through 9/30/2026)

DOT-assisted contract amounts:

| | |
|--------|-------------|
| Year 1 | \$776,313 |
| Year 2 | \$1,462,500 |
| Year 3 | \$2,430,000 |
| Totals | \$4,668,813 |

Overall Three-Year Goal: 9.9%, to be accomplished through 0.0% Race Conscious and 9.9% Race Neutral

Total dollar amount to be expended on DBEs: \$463,334

Describe the Number and Type of Contracts that the airport anticipates awarding:

Contracts in Fiscal Year #1

1. Acquisition - Easement for Runway 7 & 25 Approach Obstruction Clearing Including Soft Costs (Reimbursement) - \$81,000
2. Construction - Obstruction Removal for RW 7 (includes relocating Fencing on West End) - \$378,000
3. Construction Runway 7 & 25 Approach Obstruction Clearing - \$135,000
4. DBE Update FY 24- FY26 (Reimbursement) - \$10,800
5. Design Obstruction Runway Removal for RW7 (Includes relocating fencing on West End) Reimbursement - \$63,189
6. Design Runway 7 & 25 Approach Obstruction Clearing (Reimbursement) - \$27,000
7. Environmental - West Apron Expansion - \$67,500
8. Environmental Obstruction Removal for RW 7 (Includes relocating Fencing on West End) Reimbursement - \$13,824

Contracts in Fiscal Year #2

1. Construction - Taxiway Safety Improvement - \$1,260,000
2. Design Fuel Farm - \$45,000
3. Design West Apron Expansion - \$157,500

Contracts in Fiscal Year #3

1. Construct West Apron Expansion - \$1,980,000
2. Construct Fuel Farm - \$450,000

Market Area

Step 1. Actual relative availability of DBEs

The base figure for the relative availability was calculated as follows:

Method: Use DBE Directories (<https://data.census.gov/table?q=cbp&g=050XX00US13247&n=N0600.00&tid=CBP2021.CB2100CBP>) and Census Bureau Data (<https://data.census.gov/cedsci/>).

Weighted Availability of DBE firms:

Fiscal Year #1

For 10/1/2023 - 9/30/2024, award of the following is anticipated:

| Project Name | Trade Description | NAICS Description | NAICS | Trade (\$) | Directory | Census | DBE (%) | DBE (\$) (= Trade \$ x DBE %) |
|---|----------------------|------------------------|--------|------------|-----------|--------|---------|-------------------------------|
| Acquisition - Easement for Runway 7 & 25 Approach Obstruction Clearing Including Soft Costs (Reimbursement) | Engineering Services | Engineering Services | 541330 | \$45,000 | 3 | 93 | 3.2% | \$1,440 |
| Acquisition - Easement for Runway 7 & 25 Approach Obstruction Clearing Including Soft Costs (Reimbursement) | Survey | Surveying & Mapping | 542370 | \$13,500 | 0 | 15 | 0.0% | \$0 |
| Acquisition - Easement for Runway 7 & 25 Approach Obstruction Clearing Including Soft Costs (Reimbursement) | Appraisals | Real Estate Appraisers | 531320 | \$22,500 | 1 | 43 | 2.3% | \$518 |
| Acquisition - Easement for Runway 7 & 25 Approach Obstruction Clearing Including Soft Costs (Reimbursement) | | | | \$81,000 | | | 2.4% | \$1,958 |
| Construction - Obstruction Removal for RW 7 (includes relocating Fencing on West End) | Site Prep | Site Preparation | 238910 | \$263,000 | 7 | 72 | 9.7% | \$25,511 |
| Construction - Obstruction Removal for RW 7 (includes relocating Fencing on West End) | Engineering Services | Engineering Services | 541330 | \$74,000 | 3 | 93 | 3.2% | \$2,368 |
| Construction - Obstruction Removal for RW 7 (includes relocating Fencing on West End) | Survey | Surveying & Mapping | 542370 | \$5,000 | 0 | 15 | 0.0% | \$0 |

| | | | | | | | | |
|--|----------------------|--------------------------------|--------|-----------|---|----|------|----------|
| Construction - Obstruction Removal for RW 7 (includes relocating Fencing on West End) | Fencing | Fencing | 238890 | \$36,000 | 2 | 52 | 3.8% | \$1,368 |
| Construction - Obstruction Removal for RW 7 (includes relocating Fencing on West End) | | | | \$378,000 | | | 7.7% | \$29,247 |
| Construction Runway 7 & 25 Approach Obstruction Clearing | Trucking | General Freight Trucking Local | 484110 | \$25,000 | 5 | 52 | 9.6% | \$2,400 |
| Construction Runway 7 & 25 Approach Obstruction Clearing | Site Prep | Site Preparation | 238910 | \$80,000 | 7 | 72 | 9.7% | \$7,760 |
| Construction Runway 7 & 25 Approach Obstruction Clearing | Engineering Services | Engineering Services | 541330 | \$30,000 | 3 | 93 | 3.2% | \$960 |
| Construction Runway 7 & 25 Approach Obstruction Clearing | | | | \$135,000 | | | 8.2% | \$11,120 |
| DBE Update FY 24- FY26 (Reimbursement) | Engineering Services | Engineering Services | 541330 | \$10,800 | 3 | 93 | 3.2% | \$346 |
| DBE Update FY 24- FY26 (Reimbursement) | | | | \$10,800 | | | 3.2% | \$346 |
| Design Obstruction Runway Removal for RW7 (Includes relocating fencing on West End) Reimbursement | Engineering Services | Engineering Services | 541330 | \$63,189 | 3 | 93 | 3.2% | \$2,022 |
| Design Obstruction Runway Removal for RW7 (Includes relocating fencing on West End) Reimbursement | | | | \$63,189 | | | 3.2% | \$2,022 |
| Design Runway 7 & 25 Approach Obstruction Clearing (Reimbursement) | Engineering Services | Engineering Services | 541330 | \$27,000 | 3 | 93 | 3.2% | \$864 |
| Design Runway 7 & 25 Approach Obstruction Clearing (Reimbursement) | | | | \$27,000 | | | 3.2% | \$864 |
| Environmental - West Apron Expansion | Engineering Services | Engineering Services | 541330 | \$67,500 | 3 | 93 | 3.2% | \$2,160 |
| Environmental - West Apron Expansion | | | | \$67,500 | | | 3.2% | \$2,160 |
| Environmental Obstruction Removal for RW 7 (Includes relocating Fencing on West End) Reimbursement | Engineering Services | Engineering Services | 541330 | \$13,824 | 3 | 93 | 3.2% | \$442 |

| | | | |
|--|------------------|-------------|-----------------|
| Environmental Obstruction Removal for RW 7 (Includes relocating Fencing on West End) Reimbursement | \$13,824 | 3.2% | \$442 |
| Year 1 Total | \$776,313 | 6.2% | \$48,159 |

Fiscal Year #2

For 10/1/2024 - 9/30/2025, award of the following is anticipated:

| Project Name | Trade Description | NAICS Description | NAICS | Trade (\$) | Directory | Census | DBE (%) | DBE (\$) (= Trade \$ x DBE %) |
|---|----------------------------------|-------------------------------------|--------|--------------------|-----------|--------|--------------|-------------------------------|
| Construction - Taxiway Safety Improvement | Engineering Services | Engineering Services | 541330 | \$150,000 | 3 | 93 | 3.2% | \$4,800 |
| Construction - Taxiway Safety Improvement | Highway/Street /Marking /Grading | Highway/Street /Bridge Construction | 237310 | \$650,000 | 5 | 23 | 21.7% | \$141,050 |
| Construction - Taxiway Safety Improvement | Site Prep | Site Preparation | 238910 | \$160,000 | 7 | 72 | 9.7% | \$15,520 |
| Construction - Taxiway Safety Improvement | Drainage | Water,Sewer, | 237110 | \$190,000 | 1 | 14 | 7.1% | \$13,490 |
| Construction - Taxiway Safety Improvement | Geotechnical | Testing Laboratories & Services | 541380 | \$30,000 | 0 | 12 | 0.0% | \$0 |
| Construction - Taxiway Safety Improvement | Erosion Control | Landscaping Service | 561730 | \$80,000 | 2 | 203 | 1.0% | \$800 |
| Construction - Taxiway Safety Improvement | | | | \$1,260,000 | | | 13.9% | \$175,660 |
| Design Fuel Farm | Engineering Services | Engineering Services | 541330 | \$45,000 | 3 | 93 | 3.2% | \$1,440 |
| Design Fuel Farm | | | | \$45,000 | | | 3.2% | \$1,440 |
| Design West Apron Expansion | Engineering Services | Engineering Services | 541330 | \$144,000 | 3 | 93 | 3.2% | \$4,608 |
| Design West Apron Expansion | Geotechnical | Testing Laboratories & Services | 541380 | \$9,000 | 0 | 12 | 0.0% | \$0 |
| Design West Apron Expansion | Survey | Surveying & Mapping | 542370 | \$4,500 | 0 | 15 | 0.0% | \$0 |
| Design West Apron Expansion | | | | \$157,500 | | | 2.9% | \$4,608 |
| Year 2 Total | | | | \$1,462,500 | | | 12.4% | \$181,708 |

Fiscal Year #3

For 10/1/2025 - 9/30/2026, award of the following is anticipated:

| Project Name | Trade Description | NAICS Description | NAICS | Trade (\$) | Directory | Census | DBE (%) | DBE (\$) (= Trade \$ x DBE %) |
|--------------|-------------------|-------------------|-------|------------|-----------|--------|---------|-------------------------------|
|--------------|-------------------|-------------------|-------|------------|-----------|--------|---------|-------------------------------|

| | | | | | | | | DBE %) |
|--------------------------------|----------------------------------|---------------------------------------|--------|-------------|---|-----|-------|-----------|
| Construct West Apron Expansion | Engineering Services | Engineering Services | 541330 | \$162,000 | 3 | 93 | 3.2% | \$5,184 |
| Construct West Apron Expansion | Drainage | Water,Sewer, | 237110 | \$81,000 | 1 | 14 | 7.1% | \$5,751 |
| Construct West Apron Expansion | Electrical | Electrical Contractors | 238210 | \$45,000 | 1 | 162 | 0.6% | \$270 |
| Construct West Apron Expansion | Geotechnical | Testing Laboratories & Services | 541380 | \$27,000 | 0 | 12 | 0.0% | \$0 |
| Construct West Apron Expansion | Site Prep | Site Preparation | 238910 | \$720,000 | 7 | 72 | 9.7% | \$69,840 |
| Construct West Apron Expansion | Trucking | General Freight Trucking Local | 484110 | \$150,000 | 5 | 52 | 9.6% | \$14,400 |
| Construct West Apron Expansion | Highway/Street /Marking /Grading | Highway/Street /Bridge Construction | 237310 | \$592,500 | 5 | 23 | 21.7% | \$128,573 |
| Construct West Apron Expansion | Erosion Control | Landscaping Service | 561730 | \$90,000 | 2 | 203 | 1.0% | \$900 |
| Construct West Apron Expansion | General Contracting | Commercial/Institutional Construction | 236220 | \$112,500 | 1 | 85 | 1.2% | \$1,350 |
| Construct West Apron Expansion | | | | \$1,980,000 | | | 11.4% | \$226,268 |
| Construct Fuel Farm | Engineering Services | Engineering Services | 541330 | \$90,000 | 3 | 93 | 3.2% | \$2,880 |
| Construct Fuel Farm | General Contracting | Commercial/Institutional Construction | 236220 | \$360,000 | 1 | 85 | 1.2% | \$4,320 |
| Construct Fuel Farm | | | | \$450,000 | | | 1.6% | \$7,200 |
| Year 3 Total | | | | \$2,430,000 | | | 9.6% | \$233,468 |

The base goal projection after weighting is as follows:

- Total Weighted DBE Availability: **\$463,334**
- Total for All Trades: **\$4,668,813**

Dividing the weighted DBE totals by the total estimate for all trades gives a base DBE availability figure for the projects anticipated during the goal-setting period. This figure is expressed as a percentage and serves as the basis for the three-year overall goal.

Base of DBE Goal: **9.9%**

Not enough historical data on DBE participation is available to reference to make an adjustment to the Step 1 base figure; therefore, Greene County, GA is adopting the Step 1 base figure of **9.9%** as the overall goal for this three-year goal period (FY 2024-26).

Furthermore, there are no applicable disparity studies for the local market area or recent legal case information from the relevant jurisdictions to show evidence of barriers to entry or competitiveness of DBEs in the market area that is sufficient to warrant making an adjustment to the base goal.

Breakout of Estimated “Race and Gender Neutral” (RN) and “Race and Gender Conscious” (RC) Participation

Greene County, GA will meet the maximum feasible portion of the overall goal by using race neutral means of facilitating DBE participation.

1. Arranging solicitations, times for the presentation of bids, quantities, specifications, and delivery schedules in ways that facilitates DBE, and other small businesses, participation;
2. Providing assistance in overcoming limitations such as inability to obtain bonding or financing;
3. Providing technical assistance and other services;
4. Carrying out information and communications programs on contracting procedures and specific contract opportunities;
5. Implementing a supportive services program to develop and improve immediate and long-term business management, record keeping, and financial and accounting capability for DBEs and other small businesses;
6. Providing services to help DBEs and other small businesses improve long-term development, increase opportunities to participate in a variety of kinds of work, handle increasingly significant projects, and achieve eventual self-sufficiency;
7. Establishing a program to assist new, start-up firms, particularly in fields in which DBE participation has historically been low;
8. Ensuring distribution of DBE directory, through print and electronic means, to the widest feasible universe of potential prime contractors;
9. Assist DBEs and other small businesses, to develop their capability to utilize emerging technology and conduct business through electronic media.

Greene County, GA estimates that in meeting the established overall goal of 9.9%, it will obtain 9.9% from RN participation and 0.0% through race conscious measures.

This breakout is based on:

Based on Greene County, GA expects to award at least one contract to a DBE prime contractor through competitive bid procedures. This contract is expected to represent at least 9.9% of the FAA-funded work during this goal-setting period. Therefore, 9.9% of the 9.9% goal is expected from race-neutral means, and the remaining 0.0% is expected to be race-conscious participation.

Greene County, GA will adjust the estimated breakout of race neutral and race conscious DBE participation as needed to reflect actual DBE participation (see §26.51(f)) and track and report race neutral and race conscious participation separately. For reporting purposes, RN DBE participation includes, but is not necessarily limited to the following: DBE participation through a prime contract obtained through customary competitive procurement procedures; DBE participation through a subcontract on a prime contract that does not carry a DBE goal, DBE participation on a prime contract exceeding a contract goal, and DBE participation through a subcontract from a prime contractor that did not consider a firm’s DBE status in making the award.

Consultation

In establishing the overall goal, Greene County, Ga provided for consultation and publication. This process included consultation with minority, women’s, and general contractor groups, community organizations, and other officials or organizations which could be expected to have information concerning the availability of disadvantaged and non-disadvantaged businesses, the effects of discrimination on opportunities for DBEs, and the Greene County, Ga’s efforts to establish a level playing field for the participation of DBEs. The consultation included a scheduled, direct, interactive exchange with as many interested stakeholders as possible focused on obtaining information relevant to the goal setting process, and was conducted before the goal methodology was submitted to the operating administration for review. Details of the consultation

are as follows.

The consultation engaged in was a Video Conference, which was held at Greene County Government Office, Greensboro, Ga., 3:00 PM on June 22, 2023

The following comments were received during the course of the consultation: No Comments were received. A notice of the proposed goal was published on the Greene County Government's official website before the methodology was submitted to Federal Aviation Administration.

Following the consultation, a notice was published in the Greene County Government Offices and Website regarding the proposed overall goal, informing the public that the proposed goal and its rationale are available for inspection during normal business hours at the Greene County Government offices for 30 days following the date of the notice, and informing the public that the Greene County will accept comments on the goals for 30 days from the date of the notice.

If the proposed goal changes following review by Federal Aviation Administration, the revised goal will be posted on Greene County Government, GA official website.

Notwithstanding paragraph (f)(4) of §26.45, Greene County, GA proposed goals will not be implemented until this requirement has been met.

Sample Public Notice Language

PUBLIC NOTICE

Greene County, GA hereby announces its proposed Disadvantaged Business Enterprise (DBE) participation goal of 9.9% for FAA-funded contracts/agreements. The proposed goal pertains to federal fiscal years 2024 through 2026 (10/1/2023 - 9/30/2026). A Public Notice will be placed on the Greene County Government Website for the purpose of obtaining information relevant to the goal-setting process.

The proposed goal and its attendant methodology are available for inspection between 8:00am-5:00pm, Monday-Friday at Greene County Government Offices, 1034 Silver Drive, Greensboro, Ga. 31042 for 30 days from the date of this publication.

Comments on the DBE goal will be accepted for 30 days from the date of this publication and can be sent to the following:

Bryon Lombard, County Manager
Greene County Regional Airport OR
1034 Silver Drive, Greensboro, GA 31042
706.453.7719
blombard@greencountyga.gov

Federal Aviation Administration
Office of Civil Rights